



Bidder Presentation Notice
(Revised: Details for Bidder Presentation for Technical Evaluation)

- Reference: 1) RFP (Tender No. MMRDA/IT/000276) issued on 15th July 2015
2) Corrigendum-1 issued on 17th August 2015
3) Corrigendum -2 (SSD-1) issued on 8th September 2015
4) Corrigendum -3 (SSD-2) issued on 28th September 2015

S. No.	Parameters	Details
1	Tender/Bid No.	MMRDA/IT/000276
2	MMRDA Division	IT Cell
3	Name of Tender/Bid	Request for Proposal for “Selection of Master System Integrator for Design, Development, Implementation, Operation and Maintenance of Smart BKC 1.0 Initiatives for Bandra Kurla Complex, Mumbai”
4	Contact Details	Shri. S. C. Deshpande, JPD(TP), In-Charge, IT Cell, Tel : 022-26595919 Fax : 022-26595943 Email : jpdt@mailmmrda.maharashtra.gov.in
5	Important Details For ‘Bidder Presentation’	Qualified bidders for Smart BKC 1.0 RFP are requested to deliver their presentation for Technical Evaluation as per the RFP requirements. The presentation will be held on 1 st December 2015 at MMRDA’s BKC office in Mumbai.
6	Meeting Details	Date: 1st December 2015 Venue: 6th Floor Committee Room , MMRDA building, BKC, Mumbai Time: 1) 11:00 AM – 12:00 PM – Larsen and Tubro Ltd. 2) 3:00 PM – 4:00 PM – Reliance Infrastructure Ltd. Duration Per Presentation: Each MSI will be allowed a total timeframe of one (1) hour for their complete presentation, including 45 minutes of presentation by MSI and 15 minutes of Question & Answer (Q&A) session.
7	Confirmation email for attendance	The Lead Bidder/ MSI is requested to confirm their participation and send a Confirmation email to MMRDA latest by 26th November 2015, 12:00 PM. Confirmation Email should be sent to: itcadmin@mailmmrda.maharashtra.gov.in Subject: Confirmation for Smart BKC 1.0 Presentation - <MSI company name> Email Content: Content should include the details such as name and designation of all individuals attending the Presentation.



Presentation Details

It is the sole responsibility of the Lead Bidder/ MSI to ensure that all the key personnel proposed as core team members (functional as well as technical) responsible for management, execution, and sustainability of Smart BKC 1.0 project are physically present at MMRDA for delivering the presentation. The MSI would prepare only one presentation for covering all its content. MSI should submit a copy of the presentation to MMRDA. The content of the presentation should be restricted to specifics around MSI's understanding of MMRDA's Smart BKC 1.0 requirements, Implementation Approach & Methodology, Project Management, Execution Methodology, Training, Capacity Building & Business Plan. We would request the MSI and its consortium partners to not include their sales material in this presentation.

Presenatation Outline

The Lead Bidder/ MSI is reponsible to follow the below mentioned outline for preparing its presentation and ensure that all the items in this list are covered in the presentation.

1. About the MSI & Consortium Partners
 - MSI's Smart City / Smart Initiative Experience within India and globally (OEM / Solution Provider experience can not be considered as MSI's experience)
 - Consortium members, experience working on Smart City initiatives in India and globally, roles and responsibilities
 - Experience of any of the consortium partners working together in past, preferably on Smart initiatives
2. Team structure of the whole team proposed for managing, delivering, and maintaining Smart BKC 1.0 project
 - Introduction of all key team members proposed on the Smart BKC 1.0 project
 - Each proposed project team member is required to spend at least two (2) minutes describing why they are the proposed best fit on this project, their roles and responsibilities on the Smart BKC project, and how they plan to deliver on this project
3. Implementation approach and execution methodology for each of the seven (7) Smart BKC initiatives listed in the RFP with respect to the following parameters:
 - Compliance to RFP requirements
 - Compliance to industry best practices and regulatory standards
 - Adherence to the proposed logical and network architecture
 - Compliance to leading security measures, in a way that security prevails throughout the system architecture



- State of art, yet cost effective solutions – providing opportunity for the bidder to demonstrate their innovative solutions
 - Integration approach – how to ensure that all the Smart initiatives and the third party shared services will communicate and correlate with each other on a centralized integration platform to deliver optimum user/Citizen experience
 - Operation and Maintenance (O&M) approach
 - Citizen centricity from Helpdesk and support perspective
4. Proposed Business Plan and Revenue Model for Project sustainability
- During the two (2) year moratorium period post go-live
 - During the five (5) year revenue sharing period after the moratorium period
 - Innovative and sustainable business plan and revenue streams
5. Questions and Answer (Q&A) session – mandatory fifteen (15) minutes session

Bidder should **submit ten (10) hard copies** of colored back to back presentation printouts with spiral binding of their presentation for the evaluation committee. The bidder should also provide soft copy of their presentation in Powerpoint (.PPT) or PDF format on a pen drive to MMRDA half hour before their presentation. MMRDA will provide a Windows laptop and connected projector for the presentation.

For any questions or concerns please reach out to MMRDA IT Cell at 022- 26595919 or send an email to itcadmin@mailmmrda.maharashtra.gov.in

Date: 23/11/2015
Place: Mumbai

Sd/-
JPD (TP)/ Incharge IT Cell
MMRDA